



CHINA GAS
中國燃氣

PUBLIC-PRIVATE PARTNERSHIP FOR CLEAN AIR

CHINA GAS HOLDINGS LIMITED

August 2013

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Eric Leung Wing Cheong

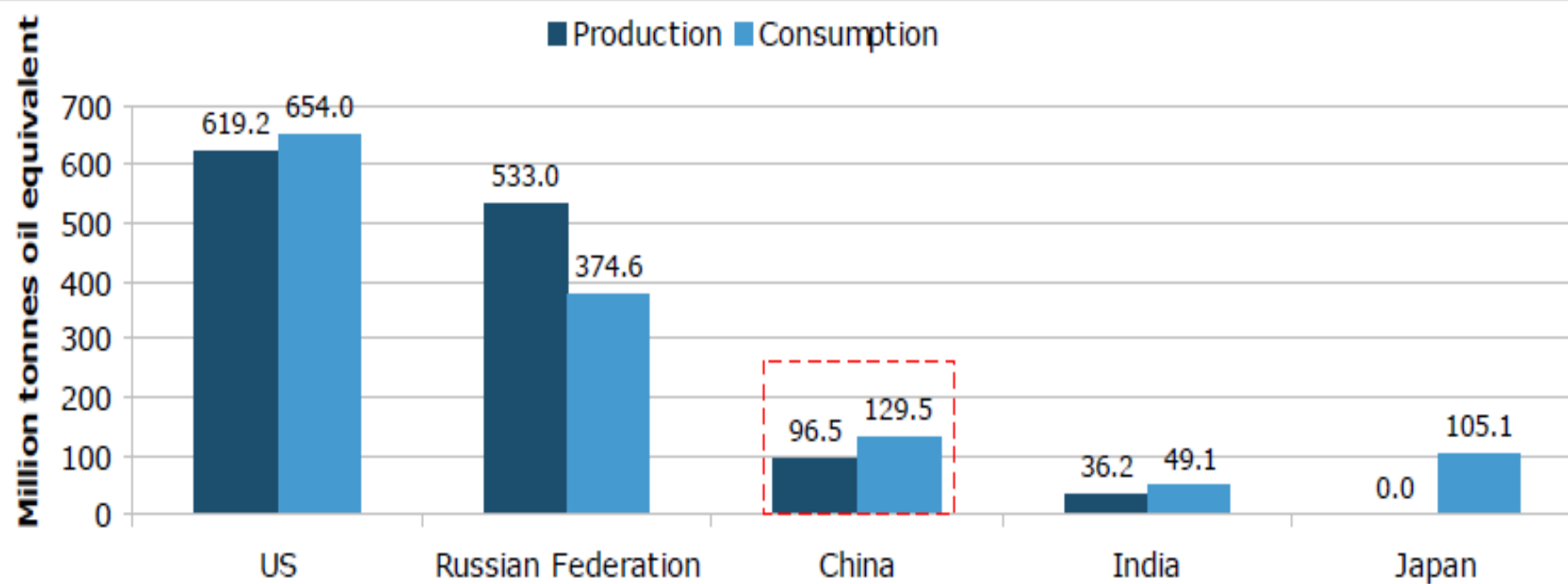
Deputy Managing Director

Chief Financial Officer

China Gas Holdings Limited

Industry Overview

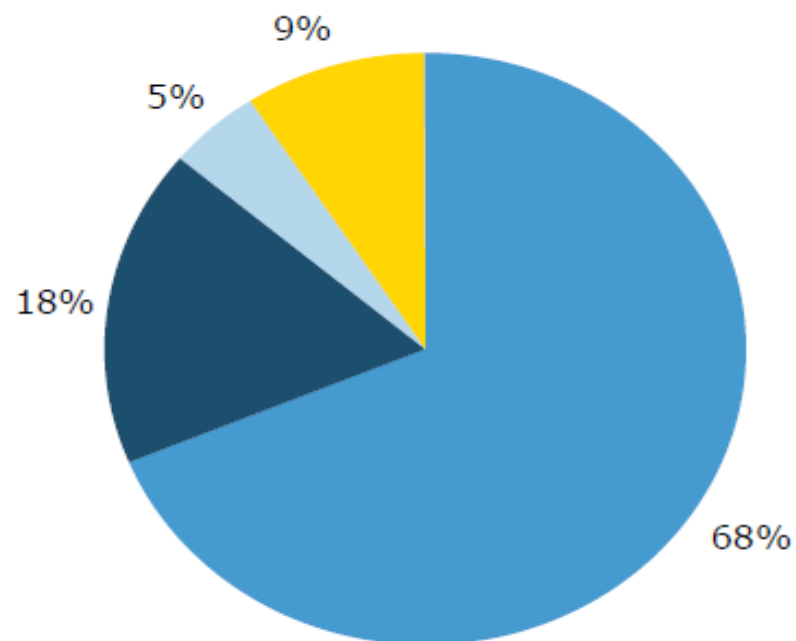
Production/Consumption Dynamics in Key Markets in 2012



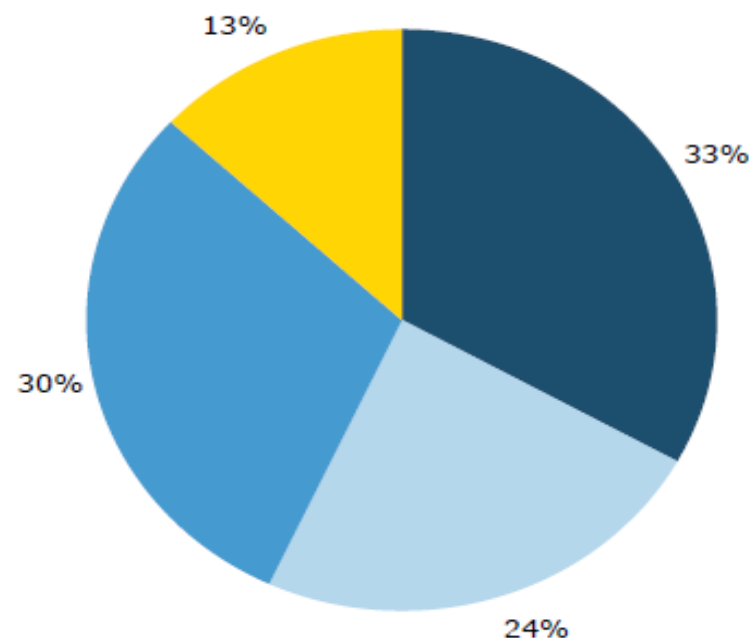
Source: BP Statistical Review of World Energy 2013

Industry Overview

China's Energy Consumption By Fuel - 2012



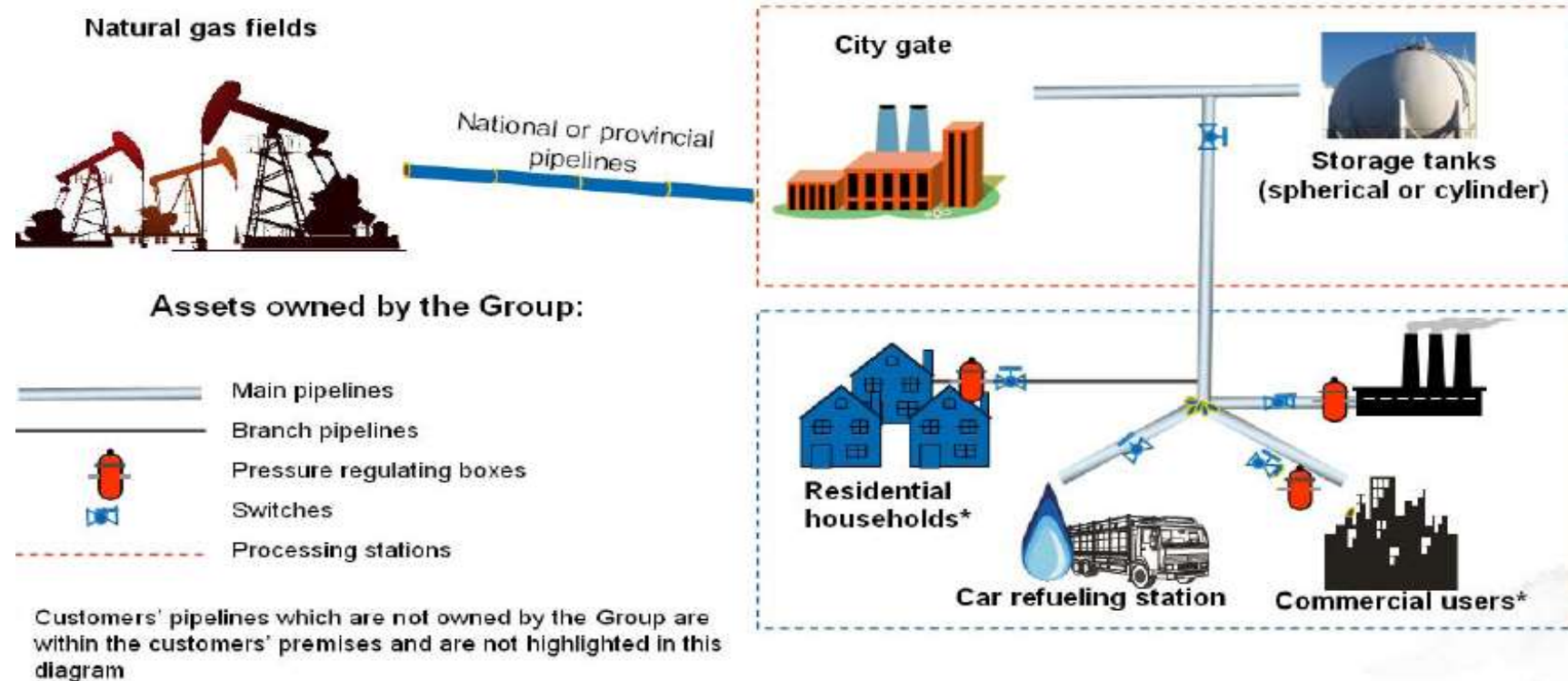
Global Energy Consumption By Fuel - 2012



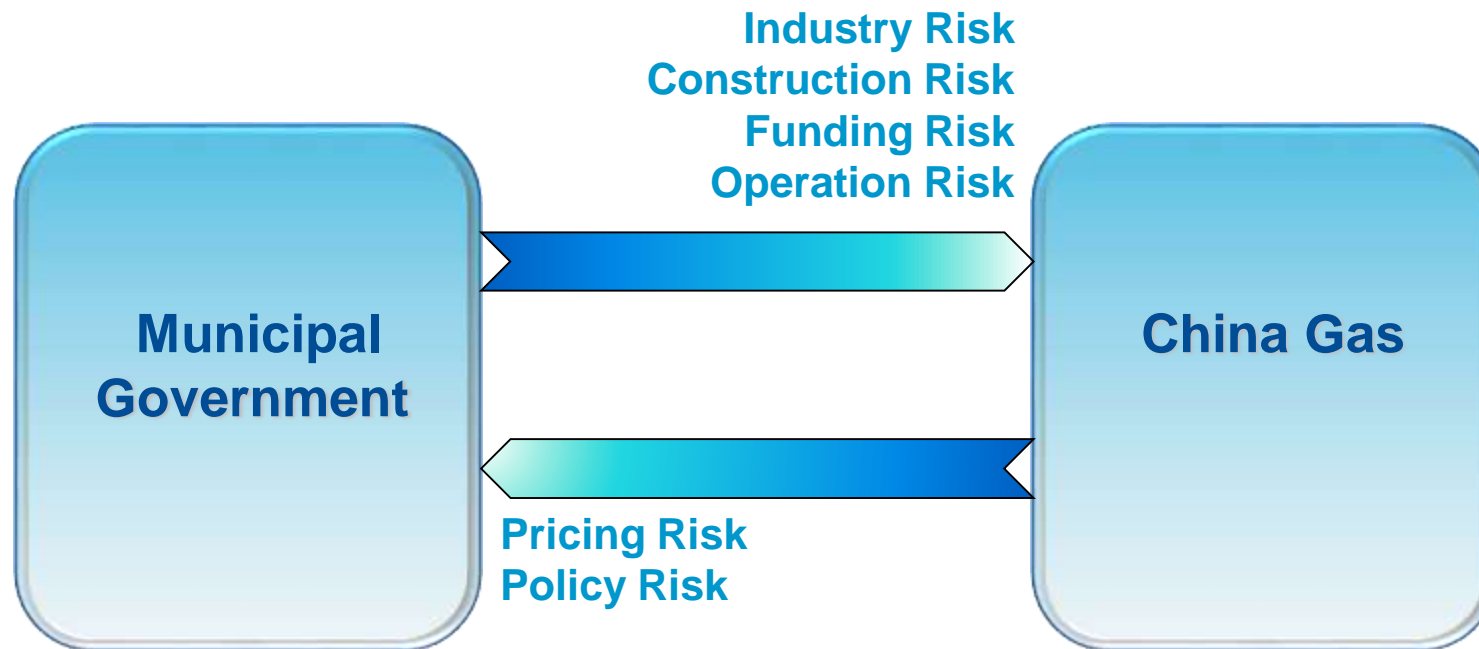
■ Oil ■ Natural Gas ■ Coal ■ Non-fossil fuel

Source: BP Statistical Review of World Energy 2013; BP Energy Outlook 2030

PPP at Municipal Level



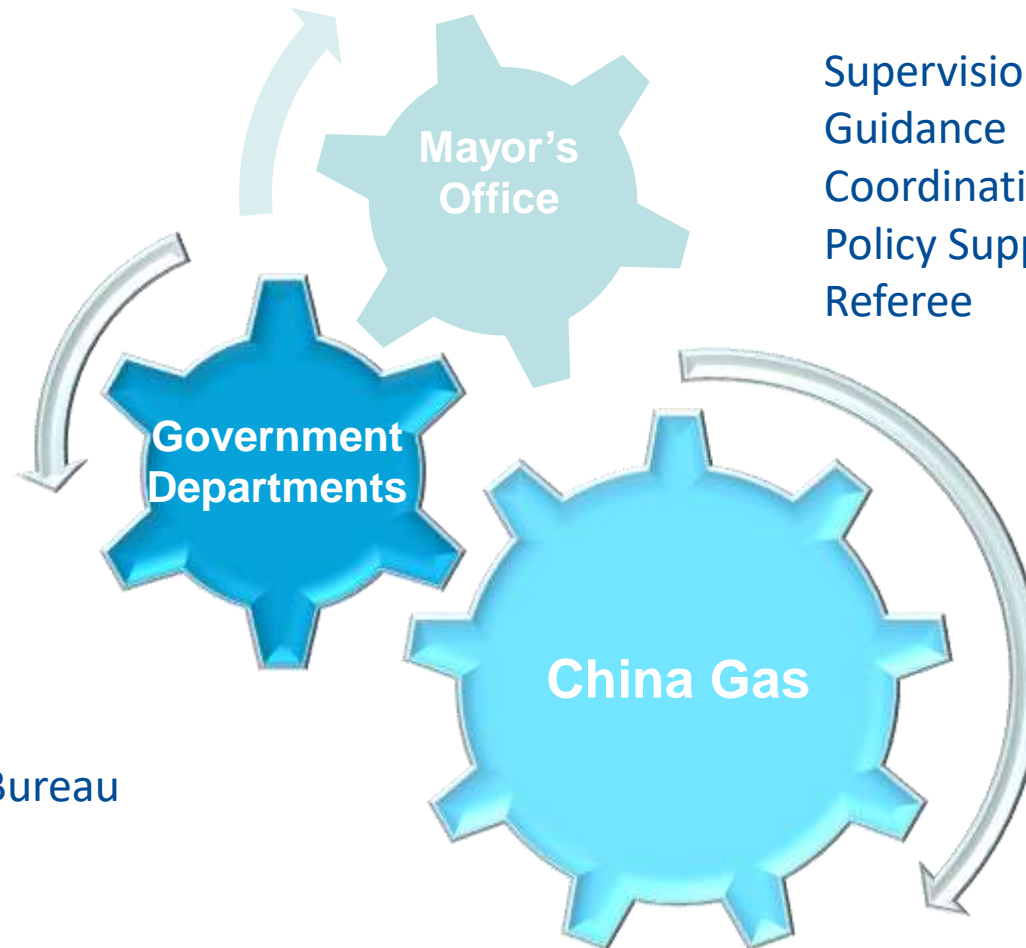
PPP at Municipal Level – Risks Re-Allocation



PPP at Municipal Level - Cooperation

Related government organization

- Constructions Bureau
- Urban Management Bureau
- Roads Department
- Fire Department
- Price Bureau
- Environment and protection Bureau
- Regional gas suppliers



Functions & Roles

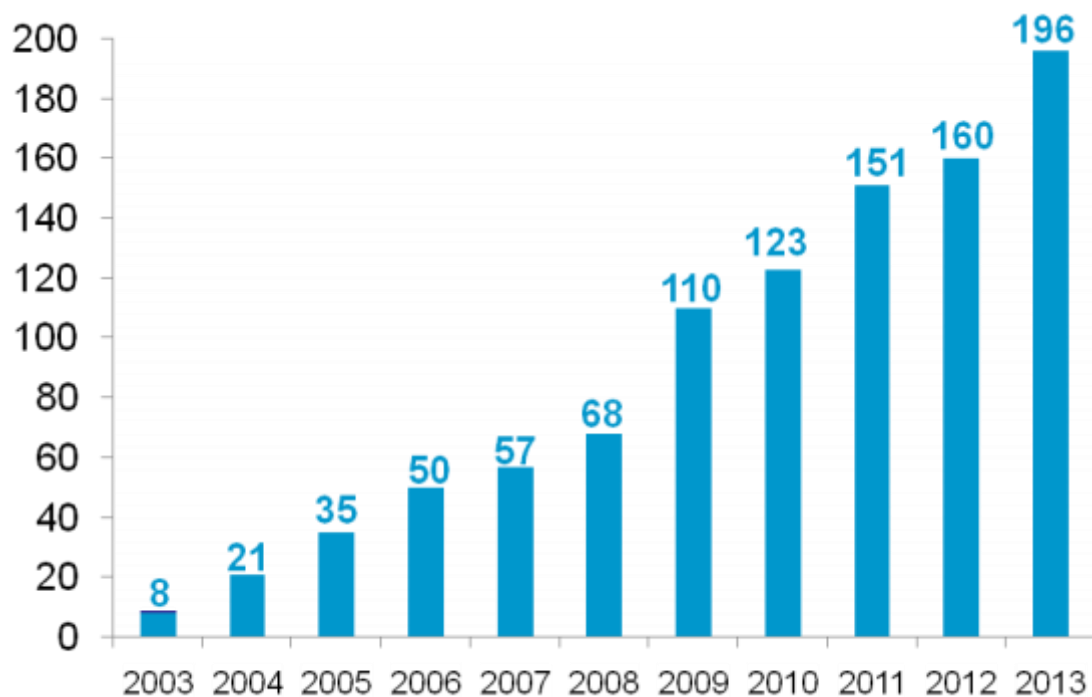
Supervision
Guidance
Coordination
Policy Support
Referee

Functions & Roles

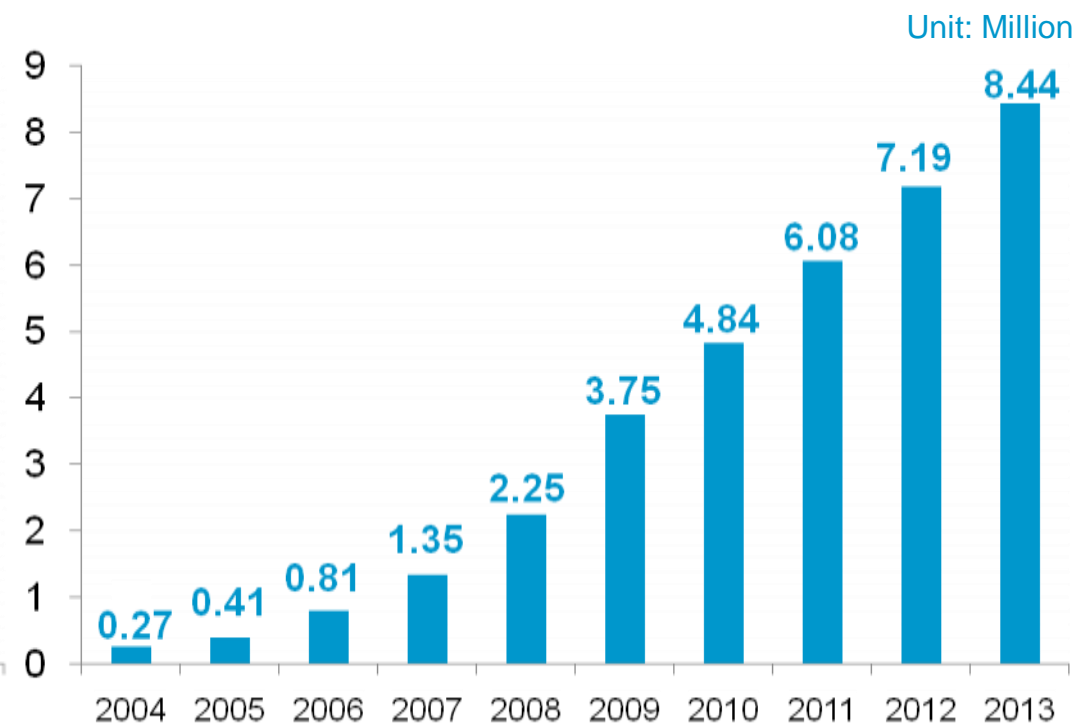
Service Provider
Operator
Gas Distributor

Track Records

Number of City Gas Projects 2003 – 2013



Number of Connected Households Users 2004 – 2013



NATURAL GAS OPERATIONAL LOCATIONS

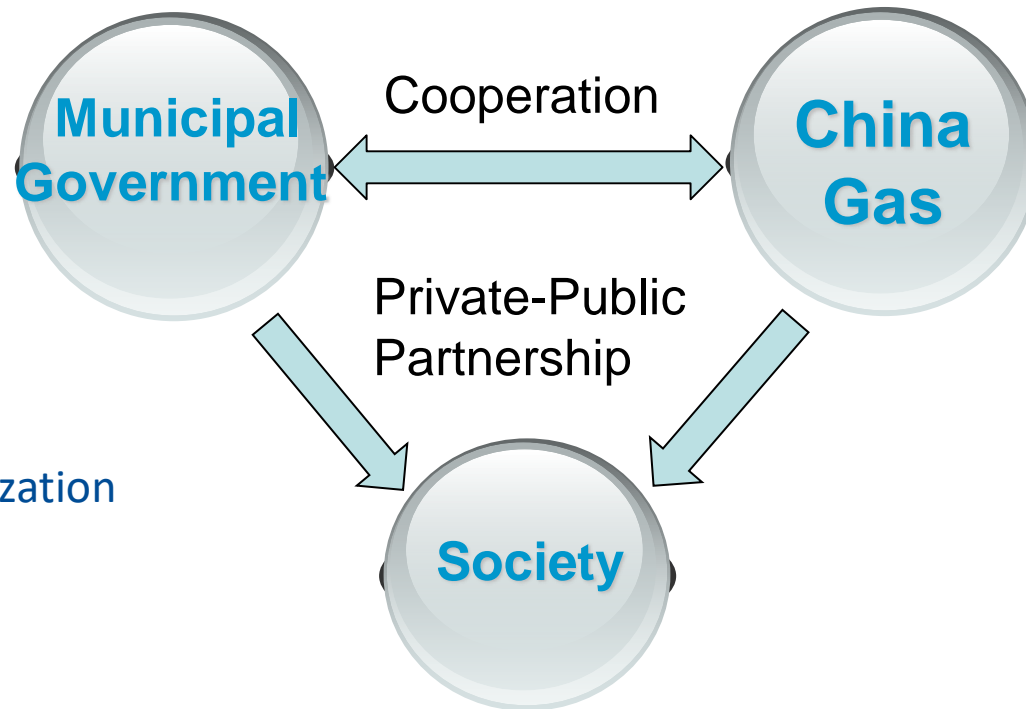
1 Hebei Cangzhou Economic Development Zone, Nangli, Qinghe, Lefeng, Xinle, Gaocheng, Pingshan, Fangshan, Neiku, Wangdu, Nangli, Bohai New Zone, Huanghua Pipeline, Tangxian, Cangzhou High-tech Zone, Handan Jinan New Zone, Luqian, Quying, Cangzhou Zhongyou pipeline	11 Liaoning Fushun, Jinzhou, Shenyang Sujiatun, Jinzhou Development Zone, Liaoyang, Gaizhou, Zhuanghe, Linghai, Pulandian, Liaoyang Economic Zone, Jinzhou Longkuan New Zone, Zhuanghe Industrial Park, Qingyuan, Xinbin, Daxigao, Jianping, Liaoyang Taiji River
2 Inner Mongolia Autonomous Region Hohhot, Wushen Banner, Wushen Banner Pipeline, Changmeng Pipeline, Baotou, Halingheer, Tuskou, Tuzuo Banner, Wuchuan, Alashanmeng, Zuo Banner Tengeli Industrial Zone, Wuhai, Alashanmeng Wusital Industrial Zone	12 Tianjin Tianjin Pipeline, Jinghai Economic Development Zone
3 Gansu Lingtai, Huating, Jingning, Chongxin, Huachi	13 Shandong Dezhou, Qingdao, Lefeng city, Gufu, Jinan, Sehu, Zhongyou's 3 Cities / Regions
4 Ningxia Hui Autonomous Region Zhongwei, Guyuan City	14 Henan Xinyang, Zhongyou's 12 Cities / Regions
5 Shaanxi Baoji, Gishan, Yulin, Linyou	15 Jiangsu Pizhou, Yangzhong, Nanjing Jiang Bei, Pukou, Xuzhou-Jiawang, Xuzhou Xinyi, Yangzhou, Nanjing Jingdao Town (Zhongyou Gas)
6 Hubei Yichang, Xiaogan, Hanchuan, Yingcheng, Yunmeng, Suzhou, Tianmen, Dangyang, Xiaogan Pipeline, Dangyang Pipeline, Huanggang-Daye pipeline, Wuhan Qingshan, Wugang, Jiangnan, Luohou, Danjiangkou, Yuanan	16 Anhui Wuhu, Huaihe, Shoukian, Suzhou, Wuhuixian, Nanling, Huoshan, Fengtai, Wuyi, Xining, Qimen, Maoli Development Zone, Huogou, Sutong Unjiang Industrial Zone
7 Chongqing Dingfa E&P, Yubei, Chongqing Changnan Pipeline	17 Zhejiang Hangzhou Xiaoshan, Taizhou, Jinhua, Hangzhou Jiangdong Development Zone
8 Hunan Yiyang, Zhangjiajie, You County	18 Jiangxi Nanchang Wanki, Xinggang, Lefan, Wuyuan
9 Guangxi Zhuang Autonomous Region Yulin, Qinzhou, Liuzhou, Fangchenggang, Laibin, Beise, Nanning, Nanning ASEAN Development Zone, Bobai, Wuxian, Chongzuo, Guiping, Beihai	19 Fujian 30 city gas concessions, Shaoxi City (Zhongyou Gas)
10 Heilongjiang Harbin, Jiamusi, Shuangcheng, Mudanjiang, Jiajiedao, Huichuan, Tangyuan, Huaihan, Suibin, Tongjiang, Mudanjiang Development Zone	20 Guangdong Maoming, Conghua, Meizhou, Yunfu, Shanwei, Xixing, Fengshan, Pingyuan, Dabu, Wuhus, Huazhou, Luhe
	21 Shanxi Shouzhou City, Ying County - Huaihe Pipeline



Benefits of PPP

Benefits to Municipal Government

- Foreign investment
- Infrastructure
- No more subsidies
- Taxation
- Employment
- Clean energy solution
- Modernization & urbanization



Benefits to China Gas

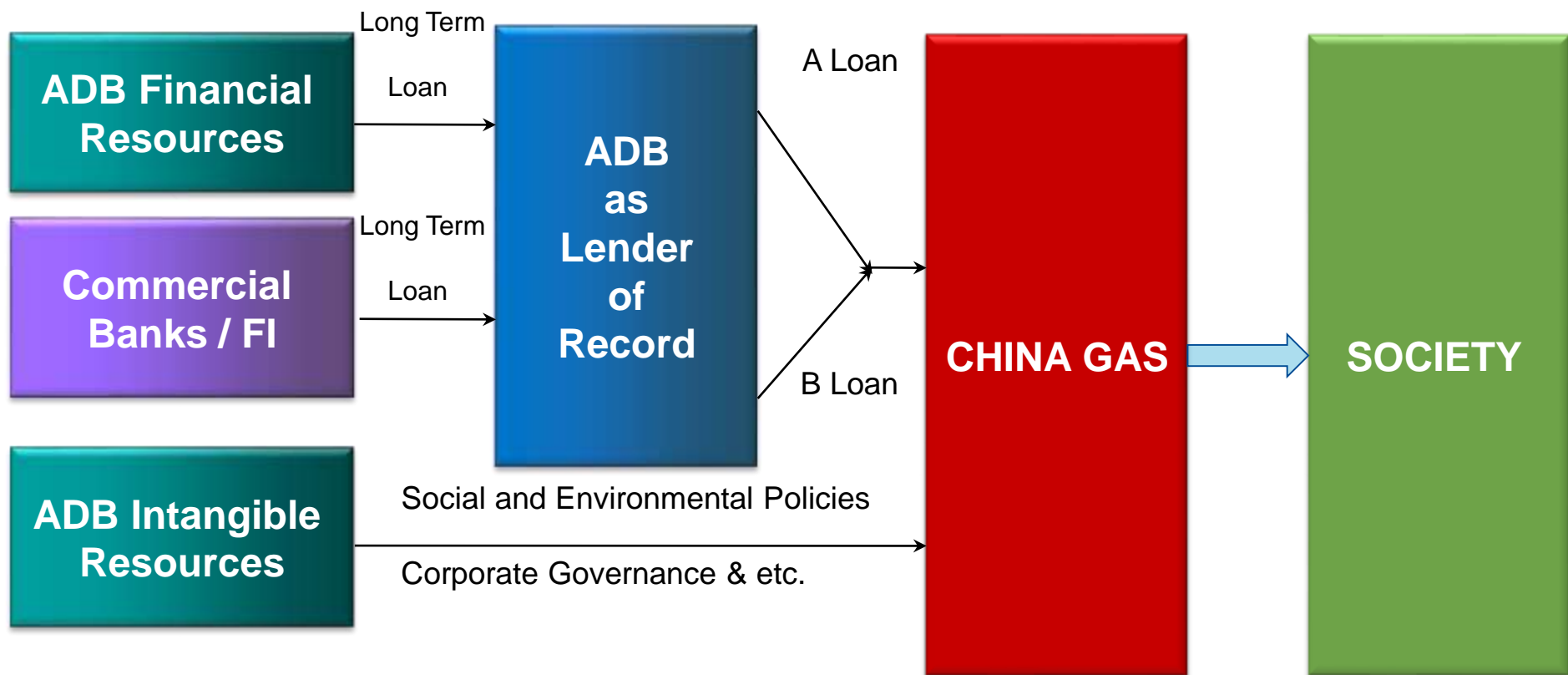
- Stable and predictable cashflow
- Able to access capital markets
- Further investment

Benefits to Society

- Clean energy
- Lower cost of fuel
- Better customer services
- Safe and efficient operations

China Gas PPP Application

ADB Loans Structure



Thank You