

# **Public-Private Partnerships in Urbanization Workshop**

**Beijing, 22–23 August 2013**

The Ministry of Finance (MOF) and the National Development and Reform Commission (NDRC) will host a public-private partnership (PPP) workshop in August 2013. The workshop will be conducted with the support of the PPP Research Committee hosted by the Institute of Fiscal Sciences, the Asian Development Bank (ADB), and the Regional Knowledge Sharing Initiative hosted by the ADB.

PPPs have been used extensively in the People's Republic of China (PRC) since the early 1990s. More than 1,000 PPPs, valued in excess of \$100 billion, are providing transport and communication services, energy, clean water, and treating waste water. Drawing on this experience, a new generation of PPPs can now be prepared to deliver other public services.

The priority is to address the challenges arising from PRC's rapid urbanization. The high demand for education, health care, social housing, and other public services is straining the fiscal capacity of local governments. But this demand must be met if development goals are to be achieved. Urban services offering high environmental benefits, such as public transport and waste management, are also in need of substantial financing.

PPPs have been identified as a way of mobilizing additional financial resources and expertise to delivery more public services. PPPs also provide a performance-based management framework that can strengthen the results delivered by public programs.

This PPP workshop will bring together representatives of central and local government, financiers, private service providers, academic and research institutions, and development partners. It will allow those planning, preparing, and implementing PPPs to share knowledge on best practice approaches.



Insights from PRC and overseas will be drawn on to show how ‘pathfinder’ PPPs can be prepared that will demonstrate new ways of using PPPs. The workshop will also explore innovative ways of financing PPPs.

Drawing on case studies presented by local governments, industry practitioners from PRC and overseas, the workshop will identify the actions needed to generate quick results. It will establish an action plan for using PPPs to address PRC’s urbanization challenge.

ADB’s aim is to help develop and demonstrate best practice approaches to PPPs in the PRC that expand public services and assist innovation in government financing. ADB’s value-added derives from a deep understanding of key sectors and the challenges arising from urbanization, and experience and knowledge of PPPs. Extensive experience in the PRC’s finance sector and the public finances provides a platform on which this knowledge can be used to develop innovations in PPP financing. The workshop will provide an opportunity to explore how ADB can support government-led initiatives on PPPs with a view to forging new directions in ADB’s engagement in the PRC.

Venue: Tangla Hotel, No.19 Fuxingmenwai Street, Chang’an Avenue  
West, Xicheng District, Beijing

Date: 22–23 August 2013

Time: 9.00 am to 5.00 pm 22 August 2013

9.00 am to 12.30 pm 23 August 2013



## Agenda

<b>Thursday 22 August 2013, Morning Session</b>		
09:00– 09:30	Moderator: Mr Dan Yang, Deputy Country Director, People's Republic of China Resident Mission (PRCM), Asian Development Bank (ADB)	
	<b>Session 1: Welcome and Introductory Remarks</b> Moderator: Mr Dan Yang, Deputy Country Director, People's Republic of China Resident Mission (PRCM), Asian Development Bank (ADB)	
	Mr Ayumi Konishi, Director General, East Asia Department of the Asian Development Bank (ADB) Mr Yingmin Yang, Deputy Director General, Ministry of Finance (MOF)	
9:30 – 10:45	<b>Session 2: Public-Private Partnerships(PPP) and Urbanization in the People's Republic of China (PRC)</b>	
	Moderator: Mr Ayumi Konishi, Director General, East Asia Department of the Asian Development Bank (ADB)	
	Outline of PPPs in China	Dr Sun Jie, Secretary General, PPP Research Committee and Institute of Fiscal Sciences
	The Potential Role and Challenges of PPPs in Urbanization in China	Mr. Cai Jianming, Professor, Beijing Institute of Geographical Sciences and Natural Resources Research, Chinese Academy of Sciences Doug Webster, Chair/Professor, Global Studies Program, Arizona State University
	Tianjin Wuqing Land Development and Social Housing Project	Mr Wang Wenlin, Department Director of Sinohydro Group Ltd
	<i>Open discussion</i>	
11:00 – 12:30	<b>Session 3: Case Studies of ADB-supported Projects</b>	
	Moderator: Mr Andrew McCusker, recently retired director of operations for the Hong Kong, China Mass Transit Railways Corporation	
	ChinaGas Natural Gas Distribution	Mr Eric Leung, Deputy Managing Director and Chief Financial Officer, China Gas Holdings Limited Mr Hallam Chow, Partner, Energy, Infrastructure, Project and Asset Finance of White & Case LLP Ms Hisaka Kimura, Principal Investment Specialist, PSOD, ADB
	Education PPPs	Mr Norman LaRocque, Senior Education Specialist of the Southeast Asia Regional Department
	<i>Open discussion</i>	
<b>Thursday 22 August 2013 Afternoon Session</b>		
14:00 – 15:30	<b>Session 4: Case Studies of New Approaches to PPPs</b>	
	Moderator: Mr. Cai Jianming, Professor, Beijing Institute of Geographical Sciences and Natural Resources Research, Chinese Academy of Sciences	
	Non-Infrastructure PPPs	Mr Simon Booker, Director, Infrastructure Finance of the international consultant firm KPMG
	Beijing Metro Line 4	Mr Yi Min, Chief Executive Officer, China MTR Corporation Ltd



	International Approaches to Subway PPPs	Mr Andrew McCusker, recently retired director of operations for the Hong Kong Mass Transit Railways Corporation
	<i>Open discussion</i>	
16:00 – 17:30	<b>Session 5: Innovation in PPP Financing</b>	
	Moderator: Mr Ying Qian, Director, EARD, ADB	
	India's Experience in PPP Financing	Mr Pradeep Singh, Vice- Chairman and CEO, Infrastructure Finance Development Corporation, India
	A Practitioners Perspective on PPP Financing in the PRC	Mr Dai Cunfeng, General Manager of the China Clean Energy Investment Co.
	The Potential Role of PPP Funds in the PRC	Mr Leo Zhang, Managing Director , Jumbo Consulting
	The Suitability of Financing Innovation to the PRC	Ms. Cynthia Wang, Managing Director, Investment Banking of the China International Capital Corporation
	<i>Open discussion</i>	

<b>Friday 23 August 2013 Morning Session</b>		
09:00 – 10:30	<b>Session 6: Support for PPPs from the International Finance Institutions</b>	
	Moderator: Mr Pradeep Singh, Vice-Chair and CEO, Infrastructure Finance Development Corporation, India	
	ADB Support for PPPs	Mr Ying Qian, Director, EARD, ADB Mr Craig Sugden, Principal PPP Specialist, EARD, ADB
	ADB for a Model Social Housing PPP	Mr Zheng Kangbin, Senior Financial Specialist, PSOD, ADB
	Support from ADB's Private Sector Operations Department	Ms Hisaka Kimura, Principal Investment Specialist, PSOD, ADB
	World Bank Support for PPPs	Mr Binyam Reja, Lead Transport Specialist and Country Sector Coordinator for Transport, World Bank
	Support for PPPs from the Cities Development Initiative for Asia	Mr Adolfo Guerrero, Head of the PRC Office of the Cities Development Initiative for Asia
	<i>Open discussion</i>	
11.00 – 12.15	<b>Session 7: ADB Suggestions on Next Steps for PPPs in the PRC</b>	
	Moderator: Dr. Bai Xiaoqing, China Investment Corporation.	
	The PPP Agenda	Mr Ying Qian, Director, EARD, ADB Mr Craig Sugden, Principal PPP Specialist, EARD, ADB
	A Municipal Government Perspective	Mr Sun Yongbin, Deputy Director General, Harbin Finance Bureau
	A Municipal Government Perspective	Mr Xiong Wenbo, Deputy Director General of the Luoyang Finance Bureau
	Learning from the PRC's Experience	Dr Sun Jie, Secretary General of the PPP Research Committee and the Institute of Fiscal Sciences
An International Perspective on ADB's Role in the PRC	Mr Pradeep Singh, Vice- Chairman and CEO, Infrastructure Finance Development Corporation, India	



	<i>Open discussion</i>
12:15 – 12:30	<b>Session 8: Concluding Observations and Suggestions</b>
	Closing remarks will be provided by representatives of MOF, NDRC, and the ADB



# 城镇化背景下的公私合作伙伴关系研讨会

## 2013年8月22—23日 北京

财政部与国家发展与改革委员会将于 2013 年 8 月共同举办公私合作伙伴关系（PPP）研讨会。此次研讨会得到了中国财政学会公私合作研究专业委员会、亚洲开发银行（ADB）及亚行区域知识分享中心（RKSI）的支持。

自上世纪 90 年代初期以来，公私合作伙伴关系在中国得到了广泛推广运用。目前 1000 多个公私合作伙伴关系项目（总值超过 1000 亿美元）正在提供各类公共服务，包括交通、通信、能源、清洁供水、污水处理等等。基于上述经验，现在准备启动新一代公私合作伙伴关系项目，用以提供其他公共服务。

目前的当务之急是解决中国快速城镇化进程中面临的挑战问题。对于教育、卫生、保障性住房及其它公共服务的巨大需求令地方财政举步维艰。但如果要达到发展目标，就必须满足这些要求。能够带来环保效益的城市服务项目（如，公共交通与废弃物管理等）也需要大量资金支持。

公私合作伙伴关系一直被视为调动更多财政资源与专门技术，提供更多公共服务的有效手段。该模式还提供了基于绩效的管理框架，可强化公共项目实际成果。

中央及地方政府代表、融资方、服务提供商、学术研究机构及发展伙伴代表都将参与本次研讨会，公私合作伙伴关系项目的规划、筹备与实施的人员能够借此机会分享关于最佳实践方法的知识与经验。



通过借鉴中外优秀经验，会议将以开拓性公私合作伙伴关系项目为引线，

2013年8月22日星期四，上午

探索 PPP 项目实施的新途径与创新性的项目融资方式。

基于地方政府、国内外行业代表展示的项目案例，本次研讨会将指出快速取得项目成果所需的相关行动，提出中国公私合作伙伴关系行动计划，帮助中国应对城镇化进程中的挑战。

亚行旨在帮助形成并展示在中国开展公私合作伙伴关系项目的最佳实践方法，以扩大公共服务，帮助实现政府融资创新。亚行的附加值源自其对城镇化进程中关键部门和所面临问题的深刻理解，以及在公私合作伙伴关系方面积累的知识与经验。此外，中国财政部门及公共财政方面的广泛经验为公私合作伙伴关系项目融资创新提供了平台。本次研讨会将借此契机探讨亚行支持公私合作伙伴关系项目倡议的相关举措，为未来中国亚行项目的发展指明新方向。

会议地点：唐拉雅秀酒店

会议地址：北京西城区西长安街复兴门外大街 19 号

会议日期：2013 年 8 月 22—23 日

会议时间：2013 年 8 月 22 日 9:00—17:00

2013 年 8 月 23 日 9:00—12:30



09:00 – 09:30	主持人：杨丹，亚行驻中国代表处副首席代表	
	<b>第 1 场：欢迎词和开幕词</b>	
	主持人：杨丹，亚行驻中国代表处副首席代表	
9:30 – 10:45	小西步，亚行东亚局局长 杨英明，财政部国际司副司长	
	<b>第 2 场：中国的公私合营伙伴关系（PPP）和城镇化</b>	
	主持人：小西步，亚行东亚局局长	
	中国公私合营情况概述	孙洁，PPP 研究委员会秘书长兼财科所区域室研究员
	公私合营在中国城镇化建设中的潜在作用和面临的挑战	蔡建明，中国科学院北京地理科学与资源研究所教授 Douglas Webster，亚利桑那州立大学全球研究学讲座教授
天津武清区土地开发和保障房项目	王文林，中国水利水电建设集团公司主任	
<i>自由讨论</i>		
11:00 – 12:30	<b>第 3 场：亚行资助项目案例研究</b>	
	主持人：Andrew McCusker，香港铁路有限公司前运营总监	
	中国燃气天然气输送	梁永昌，中国燃气控股有限公司副总经理兼首席财务官 仇浩然，伟凯律师事务所能源、基础设施项目和资产融资合伙人 木村寿香，亚行私营部门业务局首席投资专家
	教育公私合营项目	Norman LaRocque，亚行东南亚局高级教育专家
	<i>自由讨论</i>	

## 研讨会日程

<b>2013 年 8 月 22 日星期四，下午</b>		
14:00 – 15:30	<b>第 4 场：公私合营新途径</b>	
	主持人：蔡建明，中国科学院北京地理科学与资源研究所教授	
	非基础设施公私合营项目	Simon Booker，KPMG 基础设施融资部门主管
	北京地铁 4 号线	易珉，香港铁路有限公司中国业务首席执行官
	地铁公私合营项目的国际经验	Andrew McCusker，香港铁路有限公司前运营总监
<i>自由讨论</i>		
16:00 – 17:30	<b>第 5 场：公私合营融资创新</b>	
	主持人：钱鹰，亚行东亚局公共管理、金融及区域合作处处长	
	印度的公私合营项目融资经验	Pradeep Singh，印度基础设施金融发展公司副总裁兼首席执行官
	从业者眼中的中国公私合营项目融资	代存峰，中清能（北京）投资有限公司总经理
	中国公私合营基金的潜在作用	张燎，济邦咨询董事总经理
中国进行融资创新的可行性	Cynthia Wang，中国国际金融有限公司投资银行业务部总经理	



自由讨论		
<b>2013年8月23日星期五，上午</b>		
09:00 – 10:30	<b>第6场：国际金融机构提供的公私合营支持</b>	
	主持人：Pradeep Singh，印度基础设施金融发展公司副总裁兼首席执行官	
	亚行对公私合营的支持	钱鹰，亚行东亚局公共管理、金融及区域合作处处长 Craig Sugden，亚行东亚局公共管理、金融及区域合作处首席PPP专家
	亚行的保障房公私合营模式	郑康彬，亚行私营部门业务局高级投资专家
	亚行私营部门业务局提供的支持	木村寿香，亚行私营部门业务局首席投资专家
	世界银行提供的公私合营支持	Binyam Reja，世界银行首席交通专家及国家项目协调员
	亚洲城市发展中心提供的公私合营支持	Adolfo Guerrero，亚洲城市发展中心中国区办公室主任
自由讨论		
11:00 – 12:15	<b>第7场：关于中国未来公私合营下一步发展的建议</b>	
	主持人：白晓晴，中国（香港）投资公司副总经理	
	公私合营议程	钱鹰，亚行东亚局公共管理、金融及区域合作处处长 Craig Sugden，亚行东亚局公共管理、金融及区域合作处首席PPP专家
	从市政看公私合营	孙永斌，哈尔滨市财政局副局长
	从市政看公私合营	熊文博，洛阳市财政局副局长
	学习中国的经验	孙洁，PPP研究委员会秘书长兼财科所区域室研究员
从国际视角看亚行在中国公私合营中的作用	Pradeep Singh，印度基础设施金融发展公司副总裁兼首席执行官	
自由讨论		
12:15 – 12:30	<b>第8场：总结和建议</b>	
	财政部、国家发改委和亚行代表分别致闭幕词	

